A5120-1A

# GENERAL AVIATION AIRPLANE SHIPMENT REPORT

GENERAL AVIATION
MANUFACTURERS ASSOCIATION, INC.
Suite 801
1400 K Street, N W., Washington, D.C. 20005
AREA CODE (202)
TEL. 393-1500

*NOTE: This Report does not include helicopters.*

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | OCT | NOV | YTD | OCTOBER | NOVEMBER | YTD |
| TOTAL | 141 | 138 | 1,837 | 85,305,983 | 119,323,282 | 1,188,197,837 |
| BEECH AIRCRAFT | | | | | | |
| Sundowner C23 | 0 | 0 | 1 | | | |
| Bonanza F33A/C | 1 | 2 | 20 | | | |
| Bonanza V35B | 0 | 0 | 0 | | | |
| Bonanza 36TC | 1 | 2 | 15 | | | |
| Bonanza A36 | 4 | 7 | 71 | | | |
| Duchess 76 | 0 | 0 | 5 | | | |
| Baron B55 | 0 | 0 | 0 | | | |
| Baron E55 | 0 | 0 | 1 | | | |
| Baron 58 | 0 | 1 | 20 | | | |
| Baron 58P | 1 | 0 | 12 | | | |
| Baron 58TC | 0 | 0 | 1 | | | |
| C99 | 0 | 0 | 0 | | | |
| 1900 | 0 | 0 | 0 | | | |
| 1900C | 2 | 1 | 17 | | | |
| King Air F90 | 0 | 0 | 3 | | | |
| King Air C90 | 0 | 1 | 23 | | | |
| King Air B200 | 0 | 2 | 25 | | | |
| King Air B200T | 0 | 0 | 0 | | | |
| King Air B200C | 0 | 0 | 3 | | | |
| King Air 300 | 2 | 4 | 37 | | | |
| TOTAL | 11 | 20 | 254 | 11,166,986 | 18,021,715 | 237,410,825 |
| CESSNA AIRCRAFT | | | | | | |
| 152 | 3 | 0 | 92 | | | |
| F152 | 1 | 1 | 14 | | | |
| 152 Aerobat | 0 | 0 | 6 | | | |
| F152 Aerobat | 1 | 13 | 15 | | | |
| F172 | 0 | 0 | 3 | | | |
| 172 Skyhawk | 12 | 1 | 179 | | | |
| 182 Skylane | 1 | 4 | 84 | | | |
| 182 Turbo Skylane | 0 | 0 | 1 | | | |
| 185 Skywagon | 0 | 0 | 18 | | | |
| Stationair 6 | 3 | 0 | 42 | | | |
| Turbo Stationair 6 | 1 | 1 | 26 | | | |
| Stationair 8 | 0 | 0 | 0 | | | |
| Turbo Stationair 8 | 0 | 0 | 0 | | | |
| 172 Cutlass | 0 | 0 | 0 | | | |
| 172 Cutlass RG | 0 | 0 | 14 | | | |
| R182 Skylane RG | 0 | 0 | 14 | | | |
| TR182 Skylane RG | 1 | 1 | 13 | | | |
| 210 Centurion | 0 | 2 | 12 | | | |
| Turbo 210 Centurion | 1 | 0 | 48 | | | |
| P210 Centurion | 5 | 4 | 27 | | | |
| AgHusky | 0 | 1 | 1 | | | |

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | OCT | NOV | YTD | OCTOBER | NOVEMBER | YTD |
| CESSNA (continued) | | | | | | |
| 177 Cardinal | 0 | 0 | 1 | | | |
| 303 Crusader | 0 | 0 | 13 | | | |
| 340 | 0 | 0 | 6 | | | |
| 402 | 1 | 1 | 13 | | | |
| 414A | 1 | 1 | 3 | | | |
| 421 Golden Eagle | 0 | 1 | 2 | | | |
| 208 Caravan I | 6 | 8 | 54 | | | |
| 425 Conquest I | 0 | 1 | 18 | | | |
| 441 Conquest II | 0 | 1 | 12 | | | |
| Citation I | 0 | 0 | 6 | | | |
| Citation SII | 7 | 3 | 51 | | | |
| Citation III | 0 | 1 | 18 | | | |
| TOTAL | 44 | 45 | 806 | 29,154,019 | 27,635,213 | 408,380,034 |
| FAIRCHILD AIRCRAFT | | | | | | |
| SA-227AT Expediter | 1 | 3 | 8 | | | |
| SA-227AT Merlin IVC | 0 | 0 | 1 | | | |
| SA-227AC Metro III | 2 | 1 | 13 | | | |
| SA-227TT Model 300 | 0 | 1 | 3 | | | |
| TOTAL | 3 | 5 | 25 | 8,139,759 | 14,724,589 | 69,167,191 |
| GATES LEARJET | | | | | | |
| Learjet 25G | 0 | 1 | 4 | | | |
| Learjet 25D | 1 | 0 | 3 | | | |
| Learjet 35A | 0 | 1 | 8 | | | |
| Learjet 36A | 0 | 1 | 1 | | | |
| Learjet 55 | 1 | 1 | 7 | | | |
| TOTAL | 2 | 4 | 23 | 6,535,000 | 14,446,000 | 89,594,000 |
| GULFSTREAM AEROSPACE | | | | | | |
| Commander 840 | 0 | 0 | 1 | | | |
| Commander 900 | 3 | 1 | 8 | | | |
| Commander 1000 | 1 | 2 | 30 | | | |
| Gulfstream III | 1 | 2 | 15 | | | |
| TOTAL | 5 | 5 | 54 | 19,705,509 | 30,776,505 | 258,094,242 |
| LAKE AIRCRAFT | | | | | | |
| 200 EP | 0 | 0 | 4 | | | |
| 250 Renegade | 1 | 1 | 13 | | | |
| TOTAL | 1 | 1 | 17 | 216,285 | 236,840 | 3,270,301 |
| MAULE AIRCRAFT/MAULE AIR | | | | | | |
| M-6 180 | 0 | 0 | 1 | | | |
| M-5 180C | 0 | 1 | 22 | | | |
| M-5 235C | 0 | 0 | 1 | | | |
| M-6 235 | 1 | 0 | 5 | | | |
| MX-7 180 | 2 | 1 | 18 | | | |
| M-7 235 | 1 | 3 | 13 | | | |
| MX-7 235 | 4 | 3 | 20 | | | |
| TOTAL | 8 | 8 | 80 | 411,077 | 416,541 | 3,656,750 |
| MOONEY AIRCRAFT | | | | | | |
| 201 M20J | 8 | 7 | 49 | | | |
| 231 M20K | 2 | 3 | 31 | | | |
| TOTAL | 10 | 10 | 80 | NA | NA | NA |

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | OCT | NOV | YTD | OCTOBER | NOVEMBER | YTD |
| PIPER AIRCRAFT | | | | | | |
| PA-28-161 Warrior | 22 | 8 | 92 | | | |
| PA-28-181 Archer II | 5 | 6 | 84 | | | |
| PA-28-236 Dakota | 3 | 0 | 19 | | | |
| PA-32-301 Saratoga | 3 | 2 | 30 | | | |
| PA-32-301T Turbo Saratoga | 0 | 0 | 0 | | | |
| PA-38-112 Tomahawk | 0 | 0 | 0 | | | |
| PA-28RT-201T Turbo Arrow IV | 1 | 2 | 16 | | | |
| PA-32R-301 Saratoga SP | 4 | 2 | 15 | | | |
| PA-32R-301T Turbo SaratogaSP | 2 | 1 | 17 | | | |
| PA-46-310P Malibu | 6 | 10 | 95 | | | |
| PA-34-220T Seneca III | 9 | 3 | 55 | | | |
| PA-44-180 Seminole | 0 | 0 | 12 | | | |
| PA-44-180T Turbo Seminole | 0 | 0 | 5 | | | |
| PA-60-700P Aerostar | 0 | 0 | 7 | | | |
| PA-31-310 Navajo | 0 | 0 | 0 | | | |
| PA-31-325 Navajo C/R | 0 | 0 | 0 | | | |
| PA-31-350 Chieftain | 0 | 0 | 6 | | | |
| T-1020 | 0 | 2 | 2 | | | |
| PA-31P-350 Mojave | 0 | 0 | 12 | | | |
| PA-31T-500 Cheyenne I | 0 | 0 | 1 | | | |
| PA-31T-500 Cheyenne IA | 0 | 0 | 2 | | | |
| PA-31T-620 Cheyenne IIXL | 0 | 0 | 0 | | | |
| PA-42-700 Cheyenne III | 0 | 0 | 1 | | | |
| PA-42-720 Cheyenne IIIA | 1 | 1 | 6 | | | |
| PA-42-1000 Cheyenne 400LS | 1 | 3 | 20 | | | |
| T-1040 | 0 | 0 | 1 | | | |
| TOTAL | 57 | 40 | 498 | 9,977,348 | 13,065,879 | 118,624,494 |
| GRAND TOTAL (Civil) | 141 | 138 | 1,837 | 85,305,983 | 119,323,282 | 1,188,197,837 |
| ********** | | | | | | |
| Shipment of "off the shelf" aircraft to the U.S. military. | | | | | | |
| Beech Aircraft | | | | | | |
| C-12 | 2 | 2 | 15 | 3,872,000 | 3,872,000 | 28,720,800 |
| TOTAL | 2 | 2 | 15 | 3,872,000 | 3,872,000 | 28,720,800 |
| Cessna Aircraft | | | | | | |
| T-47A | 0 | 0 | 7 | 0 | 0 | 30,485,000 |
| TOTAL | 0 | 0 | 7 | 0 | 0 | 30,485,000 |
| Gates Learjet | | | | | | |
| C-21A | 3 | 0 | 40 | (leased) | 0 | (leased) |
| TOTAL | 3 | 0 | 40 | NA | 0 | NA |
| GRAND TOTAL (Military) | 5 | 2 | 62 | 3,872,000 | 3,872,000 | 59,205,800 |